

**GULF/SOUTH AMERICA DISCUSSION AGREEMENT**  
**FMC AGREEMENT NO. 011707-012 ~~011707-011~~**  
**MODIFICATION NO. 12 ~~11~~**  
**10<sup>th</sup> ~~9<sup>th</sup>~~ REVISED PAGE NO. A1**

APPENDIX A

Members

The following are the respective names and addresses of the principal offices of the parties to this Agreement and Sections to which they are members:

<u>Name</u>	<u>Office Address</u>	<u>Section(s)</u>
<u>BBC Chartering Carriers GmbH &amp; Co. KG<sup>1</sup></u>	<u>Hafenstrasse 12</u> <u>D-2678 Leer, Germany</u>	<u>WCSA</u>
BBC Chartering & Logistic GmbH & Co. KG <sup>1</sup>	Hafenstrasse 12 D-2678 Leer, Germany	WCSA
Industrial Maritime Carriers, L.L.C	Suite 2400 One Canal Place 365 Canal St. New Orleans, LA 70130-1112	WCSA, ECSA, NCSA
Seaboard Marine Ltd.	8050 N.W. 79 Ave. Miami, FL 33166	WCSA, NCSA

<sup>1</sup> BBC Chartering Carriers GmbH & Co. KG and BBC Chartering & Logistic GmbH & Co. KG shall be treated as a single party with joint and several liability under this Agreement.