WEST COAST OF SOUTH AMERICA
DISCUSSION AGREEMENT

FMC Agreement No. 203-011426-020

A Cooperative Working Agreement
(As Defined In 46 C.F.R. §572.104(h))

Date of Last Republication: March 31, 1997
Expiration Date: None
Conference Parties

West Coast of South America Agreement and its Member Lines
c/o Associated Conferences Secretariat, Inc.
111 Pavonia Avenue, East
Suite 434
Jersey City, NJ 07310

And its Member Lines:

A.P. Moller-Maersk Line
Esplanaden 50
DK-1098 Copenhagen
Denmark

Compania Chilena De Navigacion Interoceania, S.A.
Av. L.B. O'Higgins 949
Piso 22
Santiago, Chile

Compania Sud Americana De Vapores, S.A.
P.O. Box 49-V
Valparaiso, Chile

Crowley American Transport, Inc.
P.O. Box 2110
Jacksonville, FL 32202-2100

Sea-Land Service, Inc.
6000 Carnegie Boulevard
Charlotte, NC 28209

South America Independent Lines Association
Suite 414
Galleria Professional Bldg.
915 Middle River Drive
Fort Lauderdale, FL 33304-3598

And its Member Lines:

Seaboard Marine Ltd.
1300 N.W. 78th Avenue
Miami, FL
West Coast of South America
Discussion Agreement
FMC Agreement No. 203-011426-020
Appendix A
Original Page No. 1a

Trinity Shipping Line, S.A.
8347 N.W. 68th Street
Miami, FL 33166

Interocian Lines Inc.
Nations Bank Tower
100 SE. 2nd Street
Suite 2930
Miami, FL 33131
West Coast of South America
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FMC Agreement No. 203-011426-020
Appendix A
Second Revised Page No. 2

Independent Carrier Parties

Mediterranean Shipping Company, SA
18 Chemin Rieu
1208 Geneva, Switzerland

P&O Nedlloyd B.V.
One Meadowlands Plaza
12th Floor
East Rutherford, NJ 07073

South Pacific Shipping Company, Ltd.
d/b/a Ecuadorian Line
Claredon House
Church Street-West
Hamilton 5-31 Bermuda

Transportacion Maritima
Grancolombiana, S.A.
Carrera 13 No. 27-75
Bogota, Colombia

NYK-NOS
300 East Lombard Street
Suite 1405
Baltimore, MD 21202
West Coast of South America
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SIGNATURE PAGE

IN WITNESS WHEREOF, the Members to FMC Agreement No. 202-011426 hereby agree this 14th day of October, 1997, to amend the Agreement as per the attached pages, and to file same with the U.S. Federal Maritime Commission.

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By: Nathan J. Bayer
Counsel to Agreement
Authorized to Execute Modification Pursuant to Article 6 of the Agreement
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