West Coast of South America Discussion Agreement
FMC Agreement No. 203-011426-028
Appendix A
Second Revised Page No. 1

Member Lines:

A.P. MOLLER-MAERSK SEALAND
Esplanaden 50
DK-1098 Copenhagen
Denmark

(This modification shall become effective upon the closing of the acquisition by A.P. Moller-Maersk Line of the international liner shipping operations of Sea-Land Service Inc. A.P. Moller-Maersk Line shall notify the Commission in writing of the date of said closing.)

Compania Chilena De Navigacion
Interoceania, S.A.
Plaza de la Justicia Nr. 59
Valparaiso, Chile

Compania Sud Americana De
Vapores, S.A.
P.O. Box 49-V
Valparaiso, Chile

Hamburg-Sudamerikanische
Dampfschifffahrtsgesellschaft Eggert & Amsinck d/b/a Crowley American Transport,
Ost-West-Strasse 59
Hamburg, Germany

(This modification shall become effective upon the closing of the acquisition by Hamburg-Südamerikanische
Dampfschifffahrtsgesellschaft Eggert & Amsinck ("Hamburg-Süd") of certain ocean transportation services of Crowley American Transport, Inc. Hamburg-Sud shall notify the Commission in writing of the date of said closing.)
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Original Page No. 1a

APL Co. PTE Ltd.
1111 Broadway
Oakland, CA  94607-5500

Seaboard Marine Ltd.
1300 N.W. 78th Avenue
Miami, FL

South America Independent Lines Association
Suite 414
Galleria Professional Bldg.
915 Middle River Drive
Fort Lauderdale, FL  33304-3598
And its Member Lines:
West Coast of South America
Discussion Agreement
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Appendix A
First Revised Page No. 2

Trinity Shipping Line, S.A.
8347 N.W. 68th Street
Miami, FL 33166

Interocian Lines Inc.
Nations Bank Tower
100 SE. 2nd Street
Suite 2930
Miami, FL 33131

Mediterranean Shipping Company, SA
40 Avenue Eugene Pittard
1206 Geneva, Switzerland

P&O Nedloyd B.V.
One Meadowlands Plaza
12th Floor
East Rutherford, NJ 07073

South Pacific Shipping Company, Ltd.
d/b/a Ecuadorian Line
Claredon House
Church Street-West
Hamilton 5-31 Bermuda

Transportacion Maritima
Grancolombiana, S.A.
Carrera 13 No. 27-5
Bogota, Colombia
(Resignation Effective December 19, 1999)

NYK/NOS Joint Service
FMC No. 207-011441
c/o NYKNOS Agencies Inc.
300 East Lombard Street
Suite 1405
Baltimore, MD 21202

Hamburg-Sudamerikanische Dampfschifffahrts-Gesellschaft Eggert & Amsinck (Columbus Line)
Plaza Two
Harborside Financial Center
Jersey City, NJ 07311-3984
SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties to this Agreement hereby agree this 30th day of November, 1999 to amend the Agreement as per the attached pages and to file same with the U.S. Federal Maritime Commission.

A.P. MOLLER-MAERSK LINE

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact

COMPANIA CHILENA DE NAVEGACION INTEROCEANIA, S.A.

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact

COMPANIA SUD AMERICANA DE VAPARES, S.A.

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact

CROWLEY AMERICAN TRANSPORT, INC.

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact

SEA-LAND SERVICE, INC.

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact

APL Co. PTE Ltd.

By: Nathan Bayer
Name: Nathan J. Bayer
Title: Attorney-in-Fact
West Coast of South America  
Discussion Agreement  
FMC Agreement No. 203-011426-028

SIGNATURE PAGE (continued)

SEABOARD MARINE LTD.  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

MEDITERRANEAN SHIPPING COMPANY, SA  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

SOUTH AMERICA INDEPENDENT  
ASSOCIATION and its  
Member lines:  
Trinity Shipping Line, SA  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact  
Interocean Lines Inc.  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

P&O NEDLLOYD B.V.  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

SOUTH PACIFIC SHIPPING  
COMPANY, LTD d/b/a Ecuadorian  
Line  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

Transportacion Maritima  
Grancolombiana, S.A.  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

NYK/NOS JOINT SERVICE  
By: Nathan Bayer  
Name: Nathan J. Bayer  
Title: Attorney-in-Fact

HAMBURG-SUDAMERIKANISCHE  
DAMPFSCHIFFFAHRTS-GESELLSCHAFT  
EGGERT & AMSINCK (Columbus Line)  
By: Nathan Bayer  
Name: Nathan J. Bayer  
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(This modification shall become effective upon the closing of the acquisition by Hamburg-Sudamerikanische
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By: [Signature]
Name: Nathan J. Bayer
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COMPANIA CHILENA DE NAVEGACION INTEROCEANIA, S.A.

By: [Signature]
Name: Nathan J. Bayer
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By: [Signature]
Name: Nathan J. Bayer
Title: Attorney-in-Fact

SEA-LAND SERVICE, INC.

By: [Signature]
Name: Nathan J. Bayer
Title: Attorney-in-Fact

APL Co. PTE Ltd.

By: [Signature]
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Title: Attorney-in-Fact
SIGNATURE PAGE (continued)

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By: Nathan Bayer
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Title: Attorney-in-Fact

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Title: Attorney-in-Fact

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By: Nathan Bayer
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