

The Cruise Lines International
Association Agreement

First Revised
Page No. A-6

RECEIVED

'91 JUL 29 11 5

(Attached is a sample of the Application)

FEDERAL MARITIME COMMISSION
OFFICE OF THE SECRETARY



APPLICATION INSTRUCTIONS

In order to expedite your CLIA application, please follow these simple instructions.

1. Complete all requested information below and on back page.
2. Please make remittance in U.S. dollars and using a company check.
 - Your annual dues (including new member application fee of \$65) paid through December 31, 1991. \$210.00
 - Video: "Introduction to Successful Cruise Selling" FREE
 - Video: "Local Marketing and Promotional Techniques: Made Easy" FREE
 - Video: "Principles of Professional Selling" FREE
 - 1991 CLIA Cruise Manual (nearly 600 pages) FREE
 - Free Training Seminar Coupon FREE
 - "Official Cruise Vacation Headquarters" in-Store Display Materials FREE

Your Total Remittance \$210.00

3. Method of payment:
 - Check enclosed (payable to CLIA, U.S. Currency)
 - MasterCard Visa American Express

<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Credit card account number	Expiration Date

Signature _____

4. Return this entire promotional solicitation together with your remittance to:
 - Manager-Agency Relations
 - Cruise Lines International Association
 - 500 Fifth Avenue, Suite 1407
 - New York, NY 10110
 - Phone: (212) 921-0066 • Fax: (212) 921-0549

Please allow 2 to 4 weeks for delivery.

Thank you. Your 1991 CLIA New Membership Kit will be sent to you with your official seal shortly after receipt of a fully-completed application and the proper remittance. All conditions governing the relationship between listed CLIA-affiliated agencies and association members are in the kit, or upon request, are available for your advance review ... In the event CLIA affiliation must be withdrawn by virtue of any party not abiding by federal, state, local and municipal ordinances governing the sale of vacation products, there will be no refund of pre-paid dues.

CLIA APPLICATION INFORMATION PLEASE COMPLETE ALL QUESTIONS ... IMPORTANT

BASIC APPLICATION INFORMATION

1. Address/Telephone Number:
 - _____
 - Name of Agency (Corporate if applicable) _____
 - _____
 - Trade Name/DBA (if any) _____
 - _____
 - Street Address Required _____
 - _____
 - City, State, Zip _____
 - _____
 - Telephone _____ Fax Number _____
2. Please enter existing ARC/IATA number if you have one:
 - _____
 - Are you currently in the process of ARC application? Yes No
3. Type of Ownership (Check one): MUST BE COMPLETED
 - Individual Partnership Corporation
4. Is your Business Location also a residence? Yes No

ABOUT YOUR AGENCY


11. Year started business? _____
12. Total number of employees? _____
 - Full-Time _____
 - Part-Time _____
 - Independent Contractors _____
13. Our agency is:
 - A full service agency A cruise only agency
 - A cruise division of a full service agency
 - Other: _____
14. Total agency annual sales (total agency volume):
 - Less than \$500,000 \$5,000,000-\$10,000,000
 - \$500,000-\$999,999 Over \$10,000,000
 - \$1,000,000-\$4,999,999
15. Number of individual cruises booked in 1990:
 - 0-50 251-500 2,000+
 - 51-100 501-1,000
 - 101-250 1,001-2,000

SIGNATURE PAGE

IN WITNESS WHEREOF, the below listed parties, constituting the Member Lines of the Cruise Lines International Association ("CLIA"), have caused this modification to First Revised Page No. A-6 of FMC Agreement No. 003-010071, to be executed on their behalf by James G. Godsman, President of CLIA, this 23rd day of July, 1991. The modification amends Appendix A of the Agreement iwth respect to administrative matters duly approved by the CLIA Member Lines.

Admiral Cruises
American Hawaii Cruises
Carnival Cruise Lines
Chandris Cruises
Clipper Cruise Line
Club Med Sales, Inc.
Commodore Cruise Line, Ltd.
Costa Cruises
Crown Cruise Line
Crystal Cruises
Cunard Line, Ltd.
Delta Queen Steamboat Co.
Diamond Cruise
Dolphin Cruise Line
Dolphin Hellas Cruises
Epirotiki Lines, Inc.
Holland America Line
Norwegian Cruise Line
Ocean Cruise Lines, Inc.
Oceanic Cruises
Paquet French Cruises
Premier Cruise Lines
Princess Cruises
Regency Cruises
Renaissance Cruises, Inc.
Royal Caribbean Cruise Line, Inc.
Royal Cruise Line
Royal Viking Line

Seabourn Cruise Line
Seawind Cruise Line
Seven Seas Cruise Line, Ltd.
Society Expeditions Cruises
Sun Line Cruises
Windstar Sail Cruises
World Explorer Cruises



James G. Godsmen, President of CLIA
and duly authorized representative of
the CLIA Member Lines

FMC/signpg
07/23/91