CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO. 203-011075-021

**Independent Carrier Parties**

**TRANSPORTES NAVIEROS ECUATORIANOS**
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

**DOLE FRESH FRUIT**
P.O. Box 1689
Gulfport, Mississippi 39501

*

EFFECTIVE
SEP 1, 1992

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IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY
Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES
Party: NORDANA LINE, INC.
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact

Party: NEXOS LINE
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: [Signature]
Name: Kevin J. Keelan           Title: Attorney in Fact
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Party: NAVIERA CONSOLIDADA, S.A.
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact

Party: GREAT WHITE FLEET, LTD.
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact

Party: EMPRESA NAVIERA SANTA
By: [Signature]
Name: Kevin J. Keelan  Title: Attorney in Fact
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FMC No. 203-011075-021

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

INDEPENDENT CARRIER PARTIES

Party: Dole Fresh Fruit
By: [Signature]
A. Lopes
Title: Manager, Com. Cargo Services

Party: Transportes Navieros Ecuatorianos
By: [Signature]
Title:

Name: Kevin J. Keelan
Title: Attorney in Fact