Central America Discussion Agreement
FMC No. 203-011075-023

Independent Carrier Parties

Transportes Navieros Ecuatorianos
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

Dole Fresh Fruit
P.O. Box 1689
Gulfport, Mississippi 395017

Meridian Shipping, Inc.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

Promotora de Navegacion, S.A.
Torre Banco Union
Piso 4B, P.O. Box 8379, Zone 7
Panama City, Republic of Panama
IN WITNESS WHEREOF, the parties listed below have caused the
foregoing Agreement to be executed on their behalf by their
respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact

Party: NEXOS LINE
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: ________________________________
Name: Kevin J. Keelan Title: Attorney in Fact
PARTY: NAVIERA CONSOLIDADA, S.A.

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact

PARTY: CONCORDE SHIPPING INC.

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact

PARTY: GREAT WHITE FLEET, LTD.

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact

PARTY: KING OCEAN CENTRAL AMERICA, S.A.

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact

PARTY: NETWORK SHIPPING LTD.

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact

PARTY: EMPRESA NAVIERA SANTA

By: ____________________________

Name: Kevin J. Keelan  Title: Attorney in Fact
IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

INDEPENDENT CARRIER PARTIES

Party: Dole Fresh Fruit
By: 
Name: Kevin J. Keelan Title: Attorney in Fact

Party: Transportes Navieros Ecuatorianos
By: 
Name: Kevin J. Keelan Title: Attorney in Fact

Party: Meridian Shipping, Inc.
By: 
Name: Kevin J. Keelan Title: Attorney in Fact
CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO: 203-011075-023

PARTY: PROMOTORA DE NAVIGACION, S.A.

By: [Signature]

Name: R. Gomez

Title or Authority: General Manager

Date: Feb, 10, 1993