CENTRAL AMERICA DISCUSSION AGREEMENT  
FMC No. 203-011075-024

Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS  
Edificio Citibank  
Avenida 9 de Octubre Chile  
Guayaquil, Ecuador

DOLE FRESH FRUIT  
P.O. Box 1689  
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.  
300 Kingmon Street, Suite 210  
Metairie, Louisiana 70006

PROMOTORA DE NAVIGACION, S.A.  
Torre Banco Union  
Piso 4B, P.O. Box 8379, Zone 7  
Panama City, Republic of Panama

TURBANA CORPORATION  
550 Biltmore Way  
Suite 730  
Coral Gables, FL 33134

EFFECTIVE  
MAR 2 5 1993

UNDER THE  
SHIPPING ACT  
of 1984
CENTRAL AMERICA DISCUSSION AGREEMENT
FMC No. 203-011075-024

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY
Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES
Party: NORDANA LINE, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: NEXOS LINE
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact
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Party: NAVIERA CONSOLIDADA, S.A.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: GREAT WHITE FLEET, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: EMPRESA NAVIERA SANTA
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact
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Party: DOLE FRESH FRUIT
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANOS
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: PROMOTORA DE NAVAGACION, S.A.
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact
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FMC NO: 202-010987

PARTY: TURBANA CORPORATION

By: [Signature]

Name: [Signature]

Title or Authority: C.E.O

Date: March 8, 1993