CENTRAL AMERICA DISCUSSION AGREEMENT

FMC Agreement No. 203-011075-025

A Cooperative Working Agreement
(As Defined in 46 C.F.R. 572.104(H)

Date of Last Republication: September 14, 1987
Expiration Date: None

EFFECTIVE

NOV 16 1993
UNDER THE SHIPPI NG ACT OF 1984
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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

**Association Parties**

UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
6565 Taft Street - Suite 201
Hollywood, FL 33024

**Independent Carrier Parties**

NEXOS LINE
601 N. 13th Street
Tampa, Florida 33602

NORDANA LINE, INC.
Suite 1000
Houston, Texas 77008

CONCORDE SHIPPING, INC.
929 Bienville Street
New Orleans, Louisiana 70112

TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
821 Avenue "E"
Riviera Beach, FL 33404

CENTRAL AMERICA SHIPPERS, INC.
6095 N.W. 72nd Avenue
Miami, FL 33166

GREAT WHITE FLEET, LTD.
250 East Fifth Street
Cincinnati, OH 45202

NAVIERA CONSOLIDADA, S.A.
8355 N.W. 53rd Street
Suites 112 and 114
Miami, FL 33166

THOMPSON SHIPPING CO., LTD.
Box 188, Georgetown
Grand Cayman, B.W.I.

KING OCEAN CENTRAL AMERICA, S.A.
7570 N.W. 14th Street
Miami, FL 33126

NETWORK SHIPPING LTD.
800 Douglas Entrance
Building B, Suite 140
Coral Gables, FL 33134

SEA-BARGE, INC.
2075 Tallyrand Avenue
Jacksonville, FL 32206-3037
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Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octobre Chile
Guayaquil, Ecuador

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

TURBANA CORPORATION
550 Biltmore Way
Suite 730
Coral Gables, FL 33134
IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact

Party: NEXOS LINE
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: [Signature]
Name: Nathan J. Bayer Title: Attorney in Fact
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NAVIERA CONSOLIDADA, S.A.
Name: Nathan J. Bayer  Title: Attorney in Fact

CONCORDE SHIPPING INC.
Name: Nathan J. Bayer  Title: Attorney in Fact

GREAT WHITE FLEET, INC.
Name: Nathan J. Bayer  Title: Attorney in Fact

KING-OCEAN CENTRAL AMERICA, S.A.
Name: Nathan J. Bayer  Title: Attorney in Fact

NETWORK SHIPPING LTD.
Name: Nathan J. Bayer  Title: Attorney in Fact
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Party: DOLE FRESH FRUIT
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANOS
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact

Party: TURBANA CORPORATION
By: Nathan J. Bayer
Name: Nathan J. Bayer Title: Attorney in Fact
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PARTY: SEA-BARGE

BY: [Signature]

NAME: Luis E. Gomez

TITLE OR AUTHORITY: Director of Pricing

DATE: November 4, 1993