CENTRAL AMERICA DISCUSSION AGREEMENT

FMC Agreement No. 203-011075-028

A Cooperative Working Agreement
(As Defined in 46 C.F.R. 572.104(H))

Date of Last Republication: September 14, 1987
Expiration Date: None
TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octobre Chile
Guayaquil, Ecuador

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

TURBANA CORPORATION
550 Biltmore Way
Suite 730
Coral Gables, FL 33134

NAVIEROS INTERAMERICANOS, S.A.
10550 N.W. South River Drive
Medley, FL 33178
IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY
Party: LATIN AMERICAN SHIPPING SERVICE ASSOCIATION
By: ____________________________
Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES
Party: NORDANA LINE, INC.
By: ____________________________
Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: ____________________________
Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.
By: ____________________________
Name: Nathan J. Bayer Title: Attorney in Fact

Party: GREAT WHITE FLEET, INC.
By: ____________________________
Name: Nathan J. Bayer Title: Attorney in Fact
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Party: SEABARGE, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: DOLE FRESH FRUIT
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANOS
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: TURBANA CORPORATION
By: Nathan J. Bayer
Name: Nathan J. Bayer  Title: Attorney in Fact

Party: NAVIEROS INTERAMERICANOS, S.A.
By: (See Attached Signature Page)
Name: Nathan J. Bayer  Title: Attorney in Fact
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PARTY: NAVIEROS INTERAMERICANOS S.A.

BY: 

NAME: KENNETH V. CLARKE

TITLE OR AUTHORITY: DIRECTOR

DATE: 1/21/95