CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO. 203-011075-029
8th Revised Page No. 2A

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Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octobre Chile
Guayaquil, Ecuador

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

NAVIEROS INTERAMERICANOS, S.A.
10550 N.W. South River Drive
Medley, FL 33178

EFFECTIVE
FEB 10 1995
UNDER THE
SHIPPING ACT
OF 1984
Federal Maritime Commission

FMC Agreement No.: 011075-029 Effective Date: Friday, February 10, 1995
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IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: LATIN AMERICAN SHIPPING SERVICE ASSOCIATION

By: _____

Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.

By: _____

Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.

By: _____

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: _____

Name: Nathan J. Bayer Title: Attorney in Fact

Party: GREAT WHITE FLEET, INC.

By: _____

Name: Nathan J. Bayer Title: Attorney in Fact

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Party: SEA-BARGE, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: DOLE FRESH FRUIT

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANOS

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NAVIEROS INTERAMERICANOS, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

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