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Central America Discussion Agreement  
FMC Agreement No. 203-011075-032  
Second Revised Page No. 2

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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

Association Parties

LATIN AMERICAN SHIPPING SERVICE ASSOCIATION  
(Central America Trade Area) and its Member Lines  
6565 Taft Street - Suite 201  
Hollywood, FL 33024

Independent Carrier Parties

NORDANA LINE, INC.  
Suite 1000  
Houston, Texas 77008

GREAT WHITE FLEET, LTD.  
250 East Fifth Street  
Cincinnati, OH 45202

CONCORDE SHIPPING, INC.  
929 Bienville Street  
New Orleans, Louisiana 70112

THOMPSON SHIPPING CO., LTD.  
Box 188, Georgetown  
Grand Cayman, B.W.I.

GLOBAL REEFER CARRIERS LTD.  
d/b/a NETWORK SHIPPING LTD.  
800 Douglas Entrance  
Building B, Suite 140  
Coral Gables, FL 33134

DOLE FRESH FRUIT  
P.O. Box 1689  
Gulfport, Mississippi 39505

TRANSPORTES NAVIEROS  
ECUATORIANOS  
Edificio Citibank  
Avenida 9 de Octubre Chile  
Guayaquil, Ecuador

KING OCEAN CENTRAL AMERICA, S.A.  
7570 N.W. 14th Street  
Miami, FL 33126  
(Membership effective  
August 12, 1995)



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SIGNATURE PAGE

IN WITNESS WHEREOF, the parties listed below have caused, this 7th day of August, 1995, the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: LATIN AMERICAN SHIPPING SERVICE ASSOCIATION  
(Central America Trade Area)

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: GLOBAL REEFER CARRIERS LTD.  
D/B/A NETWORK SHIPPING LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANDO

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

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Party: GREAT WHITE FLEET, INC.  
By: *Nathan J. Bayer*  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.  
By: *Nathan J. Bayer*  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: DOLE FRESH FRUIT  
By: *Nathan J. Bayer*  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.  
By: *Nathan J. Bayer*  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: NAVIEROS INTERAMERICANOS, S.A.  
By: *Nathan J. Bayer*  
Name: Nathan J. Bayer Title: Attorney in Fact