CENTRAL AMERICA DISCUSSION AGREEMENT

FMC Agreement No. 203-011075-038

A Cooperative Working Agreement
(As Defined in 46 C.F.R. 572.104(H))

Date of Last Republication: June 23, 1995
Expiration Date: None
Central America Discussion Agreement  
FMC Agreement No. 203-011075-038  
Eighth Revised Page No. 2

ARTICLE 1:    FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2:    PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3:    PARTIES TO THE AGREEMENT

The parties to the Agreement are:

CONCORDE SHIPPING, INC.  
929 Bienville Street  
New Orleans, Louisiana 70112  

GLOBAL REEFER CARRIERS LTD.  
d/b/a NETWORK SHIPPING LTD.  
800 Douglas Entrance  
Building B, Suite 140  
Coral Gables, FL 33134  

GREAT WHITE FLEET, LTD.  
250 East Fifth Street  
Cincinnati, OH 45202  

DOLE FRESH FRUIT  
P.O. Box 1689  
Gulfport, Mississippi 39505  

KING OCEAN CENTRAL AMERICA, S.A.  
7570 N.W. 14th Street  
Miami, FL 33126
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SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties to Agreement No. 203-011075 hereby agree, this 24th day of January 1997, to amend the Agreement as per the attached Third Revised Title Page and Eighth Revised Page No. 2 and to file same with the U.S. Federal Maritime Commission.

CENTRAL AMERICA DISCUSSION AGREEMENT

[Signature]
Nathan J. Bayer
Authorized to execute pursuant to Article 6 of the Agreement