

203-011075-049

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OFFICE OF THE SECRETARY
FEDERAL MARITIME COMM

CENTRAL AMERICA DISCUSSION AGREEMENT

FMC Agreement No. 203-011075-048

A Cooperative Working Agreement
(As Defined in 46 C.F.R. 572.104 (H))



Expiration Date: None

Central America Discussion Agreement
FMC Agreement No. 203-011075-049
First Revised Page No. A-2a

SOUTH PACIFIC SHIPPING COMPANY, LTD.
d/b/a Ecuadorian Line
Claredon House
Church Street-West
Hamilton 5-31 Bermuda

APL CO. PTE. LTD.
1111 Broadway, 6th Floor
Oakland, California 94607

LYKES LINES LIMITED, LLC
401 E. Jackson Street
Suite 3300
Tampa, FL 33602

NORDANA LINE
12777 Jones Road
Suite 300
Houston, TX 77070

P&O NEDLLOYD LIMITED
One Meadowlands Plaza
East Rutherford, NJ 07073



Central America Discussion Agreement
FMC Agreement No. 203-011075-049

SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties to Agreement No. 203-011075 hereby agree this ___ day of January, 2000 to amend the Agreement as per the attached pages and to file same with the U.S. Federal Maritime Commission.

MEMBERS OF THE CENTRAL AMERICA SECTION

CONCORDE SHIPPING, INC.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

DOLE OCEAN LINER EXPRESS

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

KING OCEAN CENTRAL AMERICA,
S.A.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

CROWLEY LINER SERVICES, INC.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

SEABOARD MARINE, LTD.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

P. MOLLER-MAERSK SEALAND

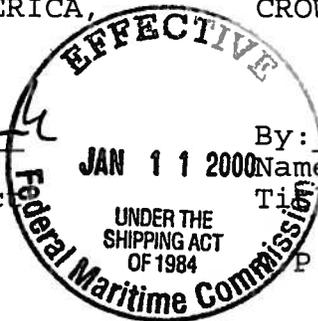
By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

APL CO. PTE. LTD.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

LYKES LINES LIMITED, LLD

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact



Central America Discussion Agreement
FMC Agreement No. 203-011075-049

MEMBERS OF THE PANAMA AMERICA SECTION

CROWLEY LINER SERVICES, INC.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

A.P. MOLLER MAERSK SEALAND

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

SEABOARD MARINE, LTD.

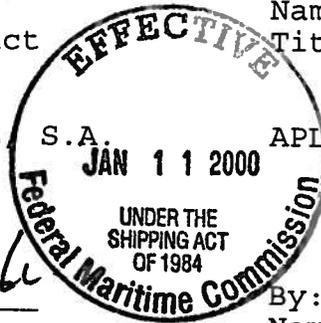
By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

P&O NEDLLOYD LIMITED

By: (See Attached)
Name: Marc J. Fink
Title: Attorney-in-Fact

TRINITY SHIPPING LINE

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact



APL CO. PTE. LTD.

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

SOUTH PACIFIC SHIPPING
D/B/A ECUADORIAN LINE

By: _____
Name: Marc J. Fink
Title: Attorney-in-Fact

NORDANA LINE

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

HAMBURG-SÜDAMERIKANISCHE
DAMPFSCHIFFFAHRTSGESELLSCHAFT
EGGERT & AMSINCK (" HAMBURG-
SÜD")d/b/a CROWLEY AMERICAN
TRANSPORT

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

LYKES LINES LIMITED, LLC

By: Marc J. Fink
Name: Marc J. Fink
Title: Attorney-in-Fact

**ORIGINAL
PAGE NO.**

**CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO.: 202-010987**

Panama Section Only

PARTY: P&O Nedlloyd, Ltd.

BY: Paul E. Duvolin
(Signature)

NAME: PAUL E. DUVALIN
(Print)

TITLE OR AUTHORITY: Sr VP + GN

DATE: 1/10/2000

