

From: Bill Shea
To: [Secretary](#)
Cc: [John Moran](#)
Subject: January FMC Meeting
Date: Friday, December 15, 2017 11:46:16 AM

Dear Ms. Dickon and Mr. Moran:

By way of introduction, my name is Bill Shea and I am CEO of Direct ChassisLink, Inc (“DCLI”). With our acquisition of TRAC’s domestic chassis business in January we will be the largest chassis leasing company in the world. During the past few years, I served on Commissioner Dye’s Supply Chain Innovation Team Committee and was responsible for developing the Pool of Pools Program in LA/LB. I also helped create the first domestic container pooling program in North America called EMP in 1994. This program still remains the core intermodal domestic container product for the Union Pacific and Norfolk Southern Railroads.

In discussing chassis pooling programs and DCLI’s business strategy to integrate technological innovation into our service offerings to our Ocean Carrier customers to create last mile visibility and improved operating efficiencies for our customers with Commissioner Doyle this week, he encouraged me to contact your offices to participate in the January meetings on chassis, I realize DCLI did not comply with the December 8th deadline, but I would like to participate in the hearings and feel I can add to the proceedings because of DCLI’s position in the market and my 40 years in the leasing industry. I served on JB Hunt’s Board in 2010-2011 and have a clear understanding of the views of the trucking community.

I would ask for your consideration in extending the deadline to allow me to address the FMC at January’s hearing.

Sincerely,

Bill Shea
CEO
DCLI